



Manufacturer	Products	Territory	Inside Sales Support	E-Mail
	<b>Dialight Corporation</b> LED lighting fixtures specifically designed for industrial, commercial, hazardous location, transportation and public infrastructure applications.	Middle and East Tennessee	Russ Parker, 205-682-3316	<a href="mailto:rparker@ashbyco.com">rparker@ashbyco.com</a>
	<b>Enduro</b> Fiberglass cable tray; instrumentation channel	Alabama, NW Florida, Middle Tennessee	Russ Parker, 205-682-3316	<a href="mailto:rparker@ashbyco.com">rparker@ashbyco.com</a>
	<b>Eriflex</b> Low voltage power and grounding connections for panels	Alabama, NW Florida, Georgia, Middle & East Tennessee	Wes Criswell, 205-682-3312 Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:wcriswell@ashbyco.com">wcriswell@ashbyco.com</a> <a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Exiscan</b> Closed panel inspection solutions	Alabama, NW Florida, Georgia, Middle & East Tennessee	Wes Criswell, 205-682-3312 Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:wcriswell@ashbyco.com">wcriswell@ashbyco.com</a> <a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Federal Signal Corporation</b> Audible and visual signaling devices; Evacuation and public address systems	Alabama, NW Florida, Georgia	Russ Parker, 205-682-3316	<a href="mailto:rparker@ashbyco.com">rparker@ashbyco.com</a>
	<b>Hoffman Enclosures and Hoffman Cooling (formerly McLean)</b> Standard, modified and custom enclosure solutions designed to protect your valuable equipment	Alabama, NW Florida, Georgia, Middle & East Tennessee	Wes Criswell, 205-682-3312 Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:wcriswell@ashbyco.com">wcriswell@ashbyco.com</a> <a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Houston Wire &amp; Cable</b> Master distributor of specialty wire and cable including LIFE GUARD low smoke zero halogen control cable.	Alabama, NW Florida, Georgia, Middle & East Tennessee	Contact Houston Wire and Cable for pricing and availability	
	<b>Lütze Systematic Technology</b> Control cables, VFD cables, Servo Cable Assemblies, LSC Wiring System, LOCC Box load protection	Alabama, NW Florida, Georgia, Middle & East Tennessee	Wes Criswell, 205-682-3312 Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:wcriswell@ashbyco.com">wcriswell@ashbyco.com</a> <a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Northeast Power Systems, Inc.</b> Medium voltage metal-enclosed power factor correction and harmonic filter systems	Alabama, NW Florida, Georgia, Middle & East Tennessee	Craig Higginbotham, 205-682-3319	<a href="mailto:chigginbotham@ashbyco.com">chigginbotham@ashbyco.com</a>
	<b>Pentair Thermal Management (formerly Tyco Thermal Controls)</b> Heat tracing products and services	Alabama, NW Florida, Georgia, East Tennessee	Wes Criswell, 205-682-3312 Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:wcriswell@ashbyco.com">wcriswell@ashbyco.com</a> <a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>S&amp;C Electric Company, Inc.</b> Interrupter switches, fuses, metal-enclosed switchgear & pad-mounted switchgear, capacitor controls, Purewave UPS systems	Alabama, NW Florida, Middle & East Tennessee	Craig Higginbotham, 205-682-3319 <i>Substation Packagers Only:</i> Lindsay Gass, 205-682-3311	<a href="mailto:chigginbotham@ashbyco.com">chigginbotham@ashbyco.com</a> <a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Shat-R-Shield</b> Plastic-coated, shatterproof incandescent, fluorescent and LED lamps; LED Lighting Fixtures	Alabama, NW Florida, Middle & East Tennessee	Russ Parker, 205-682-3316	<a href="mailto:rparker@ashbyco.com">rparker@ashbyco.com</a>
	<b>Waukesha SPX Transformer Solutions, Inc.</b> Power transformers, related services and components	Alabama, NW Florida, Georgia, Middle & East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Raychem</b> Cable terminating & splicing products; Rubber goods, Flashover protection	Alabama, NW Florida, Georgia, Middle & East Tennessee	Lindsay Gass, 205-682-3311 Craig Higginbotham, 205-682-3319	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a> <a href="mailto:chigginbotham@ashbyco.com">chigginbotham@ashbyco.com</a>
	<b>Weidmüller</b> Solutions for the transmission and conditioning of power, signals and data in industrial environments	Alabama, NW Florida, Middle & East Tennessee	Patrick Jackson, 205-682-3301	<a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Wöhner USA</b> Solutions for power distribution within control panels	Alabama, NW Florida, Georgia, Middle & East Tennessee	Wes Criswell, 205-682-3312 Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:wcriswell@ashbyco.com">wcriswell@ashbyco.com</a> <a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>