



Manufacturer	Products	Territory	Inside Sales Support	E-Mail
	Exiscan Closed panel inspection solutions	Alabama, NW Florida, Georgia, Middle & East Tennessee	Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	kreed@ashbyco.com pjackson@ashbyco.com
	Franklin Electric Grid Solutions Intelligent monitoring systems; Optimizer3, NoMo SF6 Drier, LineTracker data logger, Powermonic PQ Meter	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	Knipex Tools Market-leading manufacturer of high-quality pliers for the lineman and electrician	VA, NC, SC, Middle & East TN, AL, GA, FL	Trent Higginbotham, 205-682-3312	thigginbotham@ashbyco.com
	Laminated Wood Systems, Inc. Leader in engineered laminated wood structures and utility pole management products	Alabama, NW Florida, and Georgia	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	Northeast Power Systems, Inc. Medium voltage metal-enclosed power factor correction and harmonic filter systems	Alabama, NW Florida, Georgia, Middle & East Tennessee	Craig Higginbotham, 205-682-3319	chigginbotham@ashbyco.com
	NGK-Locke Porcelain and Polymer Insulators	Alabama, NW Florida, Middle & East Tennessee, Georgia Power Co.	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	NovaTech Products that make the electrical grid more efficient through measurement, communication and automation technologies.	Alabama, NW Florida, and Georgia	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	Pascor Air-break switches	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	Pascor Atlantic Air-break switches	Middle and East Tennessee	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	S&C Electric Company, Inc. Products and services that help deliver electric power more efficiently and reliably including advanced distribution automation systems featuring self-healing capabilities, interrupter switches, power fuses, metal-enclosed switchgear, pad-mounted switchgear, capacitor controls, Purewave UPS systems and engineering services	Alabama, NW Florida, Middle & East Tennessee	Craig Higginbotham, 205-682-3319 <i>Substation Packagers Only:</i> Lindsay Gass, 205-682-3311	chigginbotham@ashbyco.com lindsay@ashbyco.com
	Skipper Limited Manufacturer of steel poles, lattice towers and davit arms	Alabama, NW Florida, Georgia, Mississippi Power Company, Middle & East Tennessee	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	Prolec-GE Waukesha, Inc. Power Transformers, related services and components	Alabama, NW Florida, Mississippi Power Company, Middle & East Tennessee	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com
	TE Connectivity AMPACT wedge connector technology Raychem cable accessories, asset and wildlife protection systems	Alabama, NW Florida, Middle & East Tennessee	Craig Higginbotham, 205-682-3319 Lindsay Gass, 205-682-3311	chigginbotham@ashbyco.com lindsay@ashbyco.com
	Trench Electric Line Traps, CTs, PTs, CCVTs, Reactors and Bushings	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	lindsay@ashbyco.com