



Manufacturer	Products	Territory	Inside Sales Support	E-Mail
	<b>Exiscan</b> Closed panel inspection solutions	Alabama, NW Florida, Georgia, Middle & East Tennessee	Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Franklin Electric Grid Solutions</b> Intelligent monitoring systems; Optimizer3, NoMo SF6 Drier, LineTracker data logger, Powermonic PQ Meter	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Houston Wire &amp; Cable</b> Master distributor of specialty wire and cable including LIFE GUARD low smoke zero halogen control cable.	Alabama, NW Florida, Georgia, Middle & East Tennessee	Contact Houston Wire and Cable for pricing and availability	
	<b>Laminated Wood Systems, Inc.</b> Leader in engineered laminated wood structures and utility pole management products	Alabama, NW Florida, and Georgia	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Northeast Power Systems, Inc.</b> Medium voltage metal-enclosed power factor correction and harmonic filter systems	Alabama, NW Florida, Georgia, Middle & East Tennessee	Craig Higginbotham, 205-682-3319	<a href="mailto:chigginbotham@ashbyco.com">chigginbotham@ashbyco.com</a>
	<b>NGK-Locke</b> Porcelain and Polymer Insulators	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>nVent Hoffman</b> Standard, modified and custom enclosure solutions designed to protect your valuable equipment	Alabama, NW Florida, Georgia, Middle & East Tennessee	Kenney Reed, 205-682-3315 Patrick Jackson, 205-682-3301	<a href="mailto:kreed@ashbyco.com">kreed@ashbyco.com</a> <a href="mailto:pjackson@ashbyco.com">pjackson@ashbyco.com</a>
	<b>Pascor</b> Air-break switches	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Pascor Atlantic</b> Air-break switches	Middle and East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>S&amp;C Electric Company, Inc.</b> Products and services that help deliver electric power more efficiently and reliably including advanced distribution automation systems featuring self-healing capabilities, interrupter switches, power fuses, metal-enclosed switchgear, pad-mounted switchgear, capacitor controls, Purewave UPS systems and engineering services	Alabama, NW Florida, Middle & East Tennessee	Craig Higginbotham, 205-682-3319 <i>Substation Packagers Only:</i> Lindsay Gass, 205-682-3311	<a href="mailto:chigginbotham@ashbyco.com">chigginbotham@ashbyco.com</a> <a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Waukesha SPX Transformer Solutions, Inc.</b> Power Transformers, related services and components	Alabama, NW Florida, Mississippi Power Company, Middle & East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>TE Connectivity</b>  AMPACT wedge connector technology  Raychem cable accessories, asset and wildlife protection systems	Alabama, NW Florida  Middle & East Tennessee	Craig Higginbotham, 205-682-3319  Lindsay Gass, 205-682-3311	<a href="mailto:chigginbotham@ashbyco.com">chigginbotham@ashbyco.com</a>  <a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>
	<b>Trench Electric</b> Line Traps, CTs, PTs, CCVTs, Reactors and Bushings	Alabama, NW Florida, Middle & East Tennessee	Lindsay Gass, 205-682-3311	<a href="mailto:lindsay@ashbyco.com">lindsay@ashbyco.com</a>

1905 Indian Lake Drive, Birmingham, AL 35244 · Telephone 205.985.4512 · Facsimile 205.985.4569

Atlanta

Chattanooga

Knoxville

Mobile

Nashville

Savannah